

Martin Request

Complete User Flow & Touchpoint Specification

Page

Martin Request

Artboards

184 screens

Flows

12 user flows

Status

Ready for Prototype

1. Overview & Navigation

This document covers all 184 artboards on the Martin Request page of the Jirav drivers Sketch file. It maps every screen state, interactive element, and navigation transition across 12 distinct user flows. Use it to wire a new prototype in Figma, ProtoPie, or any tool of your choice.

ENTRY POINT · Per the TOC artboard (000), users can enter the driver flows either by clicking the '...' button on any budget row (inline menu path), or by clicking the 'Add New Driver' button (direct dropdown path). All driver type config screens share the same panel structure.

How to read this document

Each flow section contains: (1) a summary table of screens in that flow, (2) per-screen touchpoint tables listing every interactive element with its trigger and destination, and (3) a wiring guide you can use directly to create prototype connections.

The 12 Flows

#	Screen Name	Type	Frame Count	Key Action
1	Entry / Start	SCREENS	001–004	Blank table → inline menu → driver type selection
2	Custom Driver Creation	SCREENS	005–032	Full custom driver config, 1 & multi-account variants
3	Pre-Canned (\$/Headcount)	SCREENS	033–055	\$/HC driver with assumption linking and full-screen view
4	YoY / Same Month Last Year	SCREENS	056–061	Growth on Historicals — YoY formula variant
5	Annual Target	SCREENS	062–074	Annual target value, evenly split or custom range
6	Annual Spread	SCREENS	075–086	Annual spread with monthly allocation method
7	Explicit Spend	SCREENS	091–097	Manual entry or link to custom table line

#	Screen Name	Type	Frame Count	Key Action
8	Drivers Module	SCREENS	097-104	Standalone drivers panel — add, edit, delete
9	Growth on Historicals (%)	SCREENS	105-114	% growth variant with base and time range config
10	Periodic Increase	SCREENS	115 (1-10), 148-156	Periodic # increase with start date variants
11	Inline Clone	SCREENS	119-128	Clone driver to another row or custom table
12	Bulk Edit & Delete	SCREENS	129-137	Multi-driver selection, edit & delete operations

2. Global UI Chrome (All Screens)

These elements appear persistently across every screen in the martin request page. They are not repeated in individual flow sections.

UI Element	Type	Trigger	Outcome / Next Screen
Left nav — Drivers section	Nav link	Click	Stays on Drivers; refreshes driver table
Left nav — other sections	Nav link	Click	Navigate away, exits driver flow
Top bar — Budget/Plan name	Page title	Click v	Opens budget / plan switcher dropdown
Top bar — ⋮ menu	Icon button	Click	Page-level options (export, share, settings)
Top bar — Share button	CTA button	Click	Share / export modal
Top bar — Comment icon	Icon button	Click	Comments / annotations panel
Top bar — Help icon	Icon button	Click	Help documentation panel
Top bar — User avatar	Dropdown	Click	Account / workspace switcher
OpEx section header	Collapsible row	Click v	Collapse / expand all OpEx rows
Department filter chip	Filter	Click	Filters table rows to that department
Add New Driver button	CTA button	Click	Opens driver type picker (screen 002 path)
Table column headers (months)	Sortable	Click	Sort rows by that month value
Horizontal scrollbar	Scrollbar	Drag	Scroll to reveal more months
Formula bar (when visible)	Info bar	Click	Re-opens driver config panel in edit mode
Jirav logo (per TOC note)	Nav link	Click	Returns to Table of Contents / home screen

3. Flow 1 — Entry & Driver Type Selection

START POINT · Two entry paths exist: (A) click '...' on a row to open the inline menu, then expand to select a driver type; (B) click 'Add New Driver' to go directly to the type dropdown.

001a new feature — Budget table, new feature badge visible

The entry state showing the budget table with a 'New Feature' badge visible on the driver-related UI. The OpEx table is loaded with actuals. No driver panel is open.

UI Element	Type	Trigger	Outcome / Next Screen
New Feature badge	Highlight	Click / dismiss	Dismisses badge, returns to blank state
Row ... icon (any row)	Icon button	Click / hover	→ 001-blank or directly → 002
Add New Driver	CTA button	Click	→ 002 inline menu (or direct type picker)
Any account row	Table row	Click	Row highlight / selection state

001b blank — Budget table, no driver assigned

Base state. The Wages and Salaries row has no driver. The formula bar area is empty. The '...' icon is present on each row.

UI Element	Type	Trigger	Outcome / Next Screen
Row ... icon	Icon button	Click / hover	→ 002: Inline menu appears on that row
Add New Driver	CTA button	Click	→ 004: Opens driver type dropdown directly
Account row cells	Table cells	Click	Cell selection highlight
OpEx section header	Collapsible	Click	Collapse / expand OpEx rows

002 blank INLINE menu — Row action menu open

User clicks '...' on a blank (no driver) row. An inline floating action menu appears anchored to that row. Contains action options including the driver-creation path and an 'Add New Driver' dropdown toggle.

UI Element	Type	Trigger	Outcome / Next Screen
Inline menu container	Floating menu	Appears on ... click	Menu visible with action options
Add new dropdown toggle	Menu item	Click	→ 003: Driver type options expand
Click outside menu	Dismiss area	Click anywhere outside	→ 001: Menu closes
Escape key	Keyboard	Press Esc	→ 001: Menu closes

003 blank INLINE menu options — Driver type list visible

The inline menu expands to show the driver type list. 'Growth on Historicals' is the first visible option. This is the main decision point for which driver type to create.

UI Element	Type	Trigger	Outcome / Next Screen
Growth on Historicals	Menu option	Click	→ Flow 4 (056): YoY / Growth config panel
Custom	Menu option	Click	→ Flow 2 (005): Custom driver config panel
\$/Headcount	Menu option	Click	→ Flow 3 (033): Pre-canned config panel
Annual Target	Menu option	Click	→ Flow 5 (062): Annual Target config panel
Annual Spread	Menu option	Click	→ Flow 6 (075): Annual Spread config panel
% of Another Account	Menu option	Click	→ Screen 115: % of Account config panel
Periodic Increase	Menu option	Click	→ Flow 10 (115-1): Periodic config panel
Click outside / Esc	Dismiss	Click / Esc	→ 001: All menus close

004 blank dropdown — Driver type selector (via Add New Driver path)

Alternate entry via 'Add New Driver' button. A dropdown appears over the table showing driver type options. Same options as screen 003 but triggered from the top button rather than the row inline menu.

UI Element	Type	Trigger	Outcome / Next Screen
Any driver type in dropdown	Dropdown item	Click	→ Opens respective driver config flow
Growth on Historicals	Dropdown item	Click	→ 056 (YoY flow)
Click outside	Dismiss	Click outside	→ 001: Closes dropdown

4. Flow 2 — Custom Driver Creation

This flow covers screens 005–032. It has two sub-variants: single account (005–015, 014) and multiple accounts (016–032). Both share the same config panel structure.

005 custom create 01 — Config panel open, initial state

The Custom driver config panel opens. Header shows 'Driver Type: Custom'. Panel contains: 'Select Accounts & Departments' bar, 'Inputs' accordion, 'More Options' expander, Cancel button. Available input types listed: Hardcoded Number, Headcount Cumulative #, \$/Headcount.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments bar	Action bar	Click	→ 006: Account dropdown opens
Inputs accordion header	Accordion	Click	Expand / collapse input fields
More Options expander	Accordion	Click	Reveal advanced config settings
Hardcoded Number option	Radio / option	Click	Selects Hardcoded Number as input type
Headcount Cumulative # option	Radio / option	Click	Selects Headcount Cumulative as input type
\$/Headcount option	Radio / option	Click	Selects \$/HC as input type → goes to pre-canned flow
Cancel button	Button	Click	→ 001: Panel dismissed, no changes saved
+ 5 accounts badge (if shown)	Chip	Click	→ 006: Re-open account picker

006 custom create account — Account dropdown open

Account picker dropdown opened from 'Select Accounts & Departments'. Shows account categories: Travel, Employee Events, Wages and Salaries, Bonus. Label 'Driver Type: Custom' visible in panel header.

UI Element	Type	Trigger	Outcome / Next Screen
Wages and Salaries row	Selectable row	Click	→ 007: Dept picker reveals for this account
Travel row	Selectable row	Click	Selects Travel account, shows departments
Employee Events row	Selectable row	Click	Selects Employee Events
Bonus row	Selectable row	Click	Selects Bonus account
Search / filter input	Text input	Type	Filters account list
Click outside dropdown	Dismiss	Click	→ 005: Returns to config panel

007 custom create select account — Account selected, Dept picker visible

Wages and Salaries selected. Secondary level shows Department checkboxes: Select All, Sales & Marketing, R & D, Product, Ops, Unassigned, G & A. 'Departments' label visible as section header.

UI Element	Type	Trigger	Outcome / Next Screen
Select All checkbox	Checkbox	Click	All departments selected at once
Sales & Marketing checkbox	Checkbox	Click	Toggles S&M selection
R & D checkbox	Checkbox	Click	Toggles R&D selection
Product checkbox	Checkbox	Click	Toggles Product selection
Ops checkbox	Checkbox	Click	Toggles Ops selection
Unassigned checkbox	Checkbox	Click	Toggles Unassigned selection
G & A checkbox	Checkbox	Click	Toggles G&A selection
Apply / Done (implied)	Action button	Click	→ 008: Returns to config with selection applied
Click outside	Dismiss	Click	→ 005: Returns without saving selection

008 custom create input 1 — Single account selected, input config

Account selection complete: 'Wages and Salaries (Sales & Marketing)'. The Inputs section is now active showing the input type fields. Panel header shows 'Driver Type: Custom'. Cancel button visible.

UI Element	Type	Trigger	Outcome / Next Screen
Input type row (in Inputs section)	Selectable row	Click	Selects that input type for the driver
Input value field	Text/number input	Type	Enter value for selected input type
+ icon on input row (add input)	Icon button	Click	→ 009: Opens modal to configure that input
More Options expander	Accordion	Click	Reveals advanced options
Cancel	Button	Click	→ 001: Dismisses panel
Save (when enabled)	CTA button	Click	→ 013 / 014: Saves and shows row highlight

009 custom create input 1 modal — Input configuration modal

A modal opens over the config panel to configure the first input (e.g. Hardcoded Number or \$/Headcount). The panel and table are visible but dimmed behind the modal.

UI Element	Type	Trigger	Outcome / Next Screen
Modal input fields	Form inputs	Type / select	Configure the input parameter
Modal Save / Apply	Primary button	Click	→ 010: Returns to config with input set
Modal Cancel / X	Button	Click	→ 008: Closes modal, no change
Click outside modal	Dismiss area	Click	→ 008: Closes modal

010 custom create input 2 — Second input configured

Back to the config panel after modal. Second input row is now available. The Inputs section shows multiple configured inputs. Driver Type: Custom still shown in header.

UI Element	Type	Trigger	Outcome / Next Screen
Input type row 2	Selectable	Click	Selects second input type
+ icon for input 2	Icon button	Click	→ 011: Modal for second input
Remove input (x)	Icon button	Click	Removes that input from list
Save (if all required set)	CTA button	Click	→ 013: Saves driver
Cancel	Button	Click	→ 001

011 custom create input 2 modal — Second input modal

Modal for configuring the second input (same pattern as screen 009). Shown with '+ 5 accounts' visible, indicating more accounts are in scope.

UI Element	Type	Trigger	Outcome / Next Screen
Modal fields	Form inputs	Type / select	Configure input parameter
Save / Apply	Primary button	Click	→ 013: Returns to complete state
Cancel / X	Button	Click	→ 010: Closes modal

013 custom create complete — All inputs configured, ready to save

All inputs configured. The panel shows 'Wages and Salaries (All)' and 'Wages and Salaries (Sales & Marketing)' selected rows in the preview. More Options expander visible. SAVE button now enabled.

UI Element	Type	Trigger	Outcome / Next Screen
SAVE button	Primary CTA	Click	→ 014: Saves driver, shows row highlight
Account & Dept bar	Action bar	Click	→ 006: Re-open account picker to modify
Input rows	Selectable	Click	Modify individual inputs
More Options	Accordion	Click	Reveals advanced settings
Cancel	Button	Click	→ 001

014 row highlight — Driver saved, row highlighted in table

Driver saved. The 'Wages and Salaries (Sales & Marketing)' row is now highlighted in the budget table, indicating the driver has been applied. Formula bar area is populated. The config panel has closed.

UI Element	Type	Trigger	Outcome / Next Screen
Highlighted driver row	Table row	Click	→ 015: Shows formula bar for this driver
Row ... icon (on driver row)	Icon button	Click	Opens row actions: Edit, Clone, Delete
Formula bar (when visible)	Info bar	Click	→ 025 (Edit mode): Re-opens config panel
Add New Driver	CTA button	Click	Starts new driver flow on different row

015 custom formula bar — Formula bar showing driver summary

The formula bar is visible below the column headers for the selected driver row. Shows driver type 'Custom' and its configured inputs. The row remains highlighted.

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	→ 025 (Edit mode)
Driver row in table	Table row	Click away	Deselects row, formula bar hides
Row ... → Edit Driver	Menu action	Click	→ 025: Edit Driver panel
Row ... → Clone	Menu action	Click	→ 119: Inline clone flow
Row ... → Delete	Menu action	Click	→ Delete confirmation / back to 001

Multiple Account Variant (016–032)

Screens 016–032 mirror the single-account flow above but with multiple accounts selected. The key differences are shown below.

UI Element	Type	Trigger	Outcome / Next Screen
016 — 1 acct 5 depts (step 1)	Account picker	Select account + 5 depts	Shows dept list with 5 selected
017 — 1 acct 5 depts (step 2)	Dept picker expanded	Select all 5 depts	→ 018: Returns to config panel
018–022 — multi-acct inputs	Config panel	Configure inputs	Same input flow as 008–013
023 — row highlight (copy)	Saved state	Driver applied to R&D row	Same as 014 but different dept
024 — formula bar (copy)	Formula bar	Driver selected	Shows Custom formula for R&D row
025 — edit driver	Edit panel	Click Edit in formula bar / row menu	Config panel opens in Edit mode with 'Edit Driver' header
026 — multi accts (expand)	Account picker	Select additional accounts	Shows multi-account dept picker
027–031 — multi-acct config	Config panel steps	Configure inputs for all accounts	Mirrors 008–013 for multi-account
032 — multi accts saved	Saved state	Driver applied to Operations row	Formula bar shows Custom driver

025 edit driver — Config panel in Edit mode

User clicked Edit from the row menu or formula bar. The config panel reopens with 'Edit Driver' in the header instead of the driver type name. All previously set values are pre-populated.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	→ 026: Re-opens account picker
Input rows	Selectable	Click / modify	Modify individual input values
More Options	Accordion	Click	Reveal / edit advanced settings
SAVE button	CTA button	Click	→ Saves edits, returns to row highlight
Cancel	Button	Click	→ Previous row state (discard edits)
Driver Type label	Display only	—	Shows current driver type (non-editable here)

5. Flow 3 — Pre-Canned Driver (\$/Headcount)

Screens 033–055. This flow uses a curated driver type tied to headcount assumptions. Key feature is the Assumption selector that links to an existing assumption line.

033 precanned create — \$/HC config panel open

Config panel open for \$/Headcount driver. Inputs section shows '\$/Headcount' and 'Select Headcount Type'. Driver Type: \$/Headcount shown in header. Cancel button visible.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	→ 034: Account dropdown opens
\$/Headcount input row	Selectable	Click	Activates \$/HC input field
Select Headcount Type dropdown	Dropdown	Click	→ 036: Headcount type picker opens
More Options	Accordion	Click	Expand advanced settings
Cancel	Button	Click	→ 001

034 account dropdown — Account picker open for \$/HC driver

Same account picker as Custom flow. Shows account list (Travel, Employee Events, Wages and Salaries, Bonus). Driver Type: \$/Headcount visible in panel header.

UI Element	Type	Trigger	Outcome / Next Screen
Account rows	Selectable rows	Click	Select account
Wages and Salaries	Account row	Click	→ 035: Dept picker reveals
Click outside	Dismiss	Click	→ 033: Back to config panel

035 account dropdown selected — Account + depts selected

Account selected with dept picker visible. Departments: Select All, Sales & Marketing, R & D, Product, Ops, Unassigned, G & A. Driver Type: \$/Headcount shown.

UI Element	Type	Trigger	Outcome / Next Screen
Dept checkboxes	Checkboxes	Click	Toggle individual departments
Select All	Checkbox	Click	Selects all departments
Apply / Done	Action button	Click	→ 036: Returns to config with selection

036 headcount cumulative — Headcount type config

Headcount type field is active. Shows 'Select Headcount Type' dropdown. Driver Type: \$/Headcount. Panel is ready to link a headcount assumption.

UI Element	Type	Trigger	Outcome / Next Screen
Select Headcount Type dropdown	Dropdown	Click	Opens headcount type list
Headcount Type Dept option	Dropdown item	Click	→ 037: Shows headcount dept assumption linking
More Options	Accordion	Click	Expand advanced options
Cancel	Button	Click	→ 001

037 assumptions 1 — Headcount Type selected, assumption linking

Headcount Type Dept selected. Panel now shows assumption-linking UI. Preview shows 'Wages and Salaries (5)' and 'Bonus (5)' rows as selected accounts. The driver preview is partially visible in the table behind.

UI Element	Type	Trigger	Outcome / Next Screen
Assumption selector area	Dropdown/picker	Click	→ 038: Opens assumption picker modal
Account rows in preview	Display	—	Shows which accounts will be driven
More Options	Accordion	Click	Expand advanced settings
Cancel	Button	Click	→ 001

038 assumptions 2 — 'Select Assumption' picker visible

Assumption picker is open. Shows 'Select Assumption' label and dropdown. Driver Type: \$/Headcount. This links a specific assumption line (e.g. Benefit \$ per HC) to the driver.

UI Element	Type	Trigger	Outcome / Next Screen
Select Assumption dropdown	Dropdown	Click	→ 039: Shows assumption list
Assumption rows	Dropdown items	Click	Selects that assumption as the multiplier
Cancel	Button	Click	→ 001

039 assumptions 3 — Assumption list open with categories

Full assumption list visible in panel. Categories shown: OpEx Assumptions, Payroll Assumptions, Revenue Assumptions, 101A Night Class. Individual lines listed: CRM Licenses per HC (Monthly), Bonus %, Payroll Tax %, Benefit \$ per HC. Value '10%' shown for one line. 'Assumption Name' label in header.

UI Element	Type	Trigger	Outcome / Next Screen
Assumption category tabs	Tabs	Click	Filter assumption list by category
OpEx Assumptions tab	Tab	Click	Shows OpEx assumption lines
Payroll Assumptions tab	Tab	Click	Shows Payroll lines

UI Element	Type	Trigger	Outcome / Next Screen
Revenue Assumptions tab	Tab	Click	Shows Revenue lines
101A Night Class tab	Tab	Click	Shows lines for this assumption set
Individual assumption rows	Selectable rows	Click	Selects that assumption as the driver multiplier
Benefit \$ per HC row	Assumption row	Click	→ 040: Sets assumption to Benefit \$ per HC
Bonus % row	Assumption row	Click	→ 040 variant: Sets assumption to Bonus %
Assumption Name input	Text input	Type	Filter / search assumptions
Cancel	Button	Click	→ 033

040 precanned create copy — Assumption selected, panel complete

Assumption linked: '101A Night Class: Benefit \$ per HC' shown in panel. Headcount Type Dept selected. All required fields set. SAVE button should be enabled.

UI Element	Type	Trigger	Outcome / Next Screen
SAVE button	CTA button	Click	→ 041 / 050: Driver saved, row updated
Assumption row (to change)	Clickable	Click	→ 038: Re-opens assumption picker
Select Headcount Type	Dropdown	Click	→ 036: Change headcount type
Cancel	Button	Click	→ 001

041 / 042 multi results / selected — Driver saved, row highlight

Driver saved. 'Bonus (All)' row shows the driver applied. Formula bar area shows: '\$/Headcount', 'Assumptions: 101A Night Class: Benefit \$ per HC', 'Headcount Cumulative #: Sales & Marketing'. Screen 042 is the selected / focused state of the same view.

UI Element	Type	Trigger	Outcome / Next Screen
Driver row	Table row	Click	→ 042: Shows formula bar
Formula bar	Info bar	Click	→ 043/052 (Edit mode)
Row ... → Edit Driver	Menu action	Click	→ 043: Edit \$/HC driver panel
Row ... → Clone	Menu action	Click	→ Clone flow
Row ... → Delete	Menu action	Click	Delete confirmation

043 / 052 edit driver (pre-canned / copy) — Edit panel open

Edit mode for the \$/HC driver. Panel shows 'Edit Driver' header. All previously set values pre-populated including: account selection, headcount type, assumption link. Driver Type label is read-only in edit mode.

UI Element	Type	Trigger	Outcome / Next Screen
All config fields	Inputs	Modify	Change any driver parameter
SAVE button	CTA button	Click	Saves edits, returns to row state
Cancel	Button	Click	Discards edits
Account / Dept bar	Action bar	Click	→ 044: Re-open account picker

044 / 045 account dropdown / headcount cumulative — Edit sub-screens

These are the account picker (044) and headcount type selector (045) sub-screens when editing an existing \$/HC driver. Same UX as create flow but pre-populated.

UI Element	Type	Trigger	Outcome / Next Screen
Account rows (044)	Selectable	Click	Modify account selection
Dept checkboxes (044)	Checkboxes	Click	Modify department selection
Select Headcount Type (045)	Dropdown	Click	Change headcount type

Additional \$/HC Sub-screens (046–055)

Screens 046–055 are variants and sub-states of the \$/HC flow for the edit path and full-screen view. Key screens:

UI Element	Type	Trigger	Outcome / Next Screen
046 — assumptions 1 (edit)	Assumption link	Click Select Assumption	→ 047: Assumption picker in edit mode
047 — assumptions 2 (edit)	Assumption picker	Select assumption	→ 048: Full list view
047 - hardcoded	Hardcoded input	Enter value	Configure hardcoded number input
048 — assumptions 3 (edit)	Full assumption list	Click assumption	→ 049: Selection confirmed
049 — precanned create (copy)	Config complete	Click SAVE	→ 050: Saved state
050 — results	Saved state	Driver applied	Formula bar: \$/Headcount, Assumptions, HC#
051 — selected	Row selected	Click row	Shows full formula bar
053 — more options	More Options open	Click More Options	Expands dates and account config in panel
054 — full screen table	Full-screen mode	Opens full-screen view	Full-width table, formula bar, no config panel
055 — full screen add	Full-screen + add	Click Add New Driver	Add driver panel layered over full-screen table

6. Flow 4 — YoY / Same Month Last Year (Growth on Historicals)

Screens 056–061. Driver type: Growth on Historicals. Configuration fields: Growth Assumptions (formula / base period), Base to Grow (account reference), optional Driver Output Allocation.

056 YoY config panel — Initial open state

Config panel for Growth on Historicals driver. Shows two main input sections: 'Growth Assumptions' and 'Base to Grow'. Driver Type: Growth on Historicals in header. Account/Dept columns visible in preview table below.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	Opens account picker (same pattern as other flows)
Growth Assumptions section	Accordion / picker	Click	→ 057 or 058: Opens growth formula picker
Base to Grow section	Accordion / picker	Click	Opens base period selector
More Options	Accordion	Click	Expand additional options
Cancel	Button	Click	→ 001

057 dropdown 1 — Growth formula picker open

Growth Assumptions dropdown open. Shows formula options for how the growth rate is calculated. 'Growth % Formula' label with 'Full year last year - Full year 2 years ago' formula visible.

UI Element	Type	Trigger	Outcome / Next Screen
Growth formula options	Dropdown items	Click	Selects how growth % is calculated
Full year last year - Full year 2 years ago	Formula option	Click	→ 058: Sets YoY formula
Other formula options (implied)	Dropdown items	Click	Set alternative formula
Click outside	Dismiss	Click	→ 056: Closes without change

057A roadblock — Error or incomplete state

A validation or roadblock state: required fields not yet set, or conflicting configuration. The panel remains open but Save may be blocked. UI may show an error indicator.

UI Element	Type	Trigger	Outcome / Next Screen
Error indicator	Inline validation	—	Highlights incomplete field
Incomplete field	Input	Fix	Fill in required data to unblock Save
Cancel	Button	Click	→ 001: Abandon driver creation

058 formula — Growth formula selected, Base to Grow visible

Growth formula set to 'Full year last year - Full year 2 years ago'. 'Growth % Formula' now shows the selected formula. 'Base to Grow' section is now active for configuration.

UI Element	Type	Trigger	Outcome / Next Screen
Growth % Formula field	Display + edit	Click	→ 057: Re-open formula picker
Base to Grow section	Picker	Click	→ 059 variants: Opens base period options
More Options	Accordion	Click	Advanced options
Cancel	Button	Click	→ 001

059 A–D Last Year variants — Base period selection sub-screens

Four variants (059 A, B, C, D) showing different base period selections: Last Year, plus sub-options for Driver Output Allocation. 'Driver Output Allocation' section appears in B, C, D variants.

UI Element	Type	Trigger	Outcome / Next Screen
Base to Grow options	Radio / dropdown	Click	Sets the base period for growth calculation
059 A — Base to Grow only	Config step	Set base	Growth Assumptions + Base to Grow set
059 B — add Driver Output Alloc	Config step	Set allocation	Adds Driver Output Allocation section
059 C — allocation configured	Config step	Configure alloc	Allocation method set
059 D — complete	Config complete	Click SAVE	→ 060 / 061: Saves driver
Last Month option	Option	Click	Sets base to last month of actuals
Last Year option	Option	Click	Sets base to same month last year

059 LM Last Month variant — Base set to Last Month

Base to Grow set to 'Last Month'. Formula bar will show 'Base to Grow: Last Month' after save.

UI Element	Type	Trigger	Outcome / Next Screen
SAVE	CTA button	Click	→ 060: Config complete, then → 061 on save
Cancel	Button	Click	→ 001

060 set up — Config panel complete, all fields set

All Growth on Historicals fields configured. Growth % Formula and Base to Grow both set. Driver Type: Growth on Historicals. SAVE enabled.

UI Element	Type	Trigger	Outcome / Next Screen
SAVE	CTA button	Click	→ 061: Driver saved, formula bar shown
Cancel	Button	Click	→ 001
Any config field	Inputs	Click	Re-open respective picker to change

061 formula bar — Driver saved, formula bar visible

Driver saved. Formula bar shows: 'Base to Grow: Last Month', 'Growth Assumptions: Historical period over period % change', driver type 'Growth on Historicals'. Row name 'Wages and Salaries (Operations)'.

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	→ Opens Edit Driver panel
Driver row	Table row	Click	Row selection / deselection
Row ... → Edit	Menu action	Click	→ Edit Driver panel (same as 025 pattern)
Row ... → Clone	Menu action	Click	→ Clone flow (119)
Row ... → Delete	Menu action	Click	Delete confirmation

7. Flow 5 — Annual Target Driver

Screens 062–074. Driver Type: Annual Target. Two sub-flows: single fiscal year (062–069) and custom year range (070–074). Configuration: account/dept selection, fiscal year(s), target value, monthly allocation method.

062 Annual Target — Config panel open

Config panel open for Annual Target driver. Shows 'Select Accounts & Departments', Inputs section, More Options. Driver Type: Annual Target in header. Table preview shows Account/Dept/Month columns.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	Opens account picker
Inputs section	Accordion	Click	Expand to show Annual Target, Fiscal Year, Monthly Allocation fields
① info icon	Icon button	Hover	→ 063: Tooltip with field descriptions
Fiscal Year field	Input/dropdown	Click	→ 064: Year picker opens
Annual Target amount field	Number input	Click / type	Enter target dollar value → 066
Monthly Allocation dropdown	Dropdown	Click	→ 067: Allocation method picker
More Options	Accordion	Click	→ 070 path: Custom range option
Cancel	Button	Click	→ 001

063 Annual Target info — Tooltip on ① icon

Tooltip showing descriptions of the three configuration fields. Read-only informational overlay.

UI Element	Type	Trigger	Outcome / Next Screen
① icon (mouse leave)	Hover target	Mouse out	→ 062: Tooltip dismisses
Click outside tooltip	Dismiss	Click	→ 062

064 / 065 Year dropdown / 2021 selected — Fiscal Year picker

Fiscal Year dropdown open (064), then year selected as 2021 (065). The year picker shows available fiscal years. Single year selection path.

UI Element	Type	Trigger	Outcome / Next Screen
Year options in dropdown	Dropdown items	Click	Select fiscal year → 065 / back to 062
2020 option	Dropdown item	Click	Sets FY to 2020
2021 option	Dropdown item	Click	Sets FY to 2021 → 065

UI Element	Type	Trigger	Outcome / Next Screen
Click outside	Dismiss	Click	→ 062: No change

066 Annual Target 65000 — Target value entered

Annual target value \$65,000 entered in the amount field. Fiscal year is set. Monthly Allocation dropdown still needs to be set.

UI Element	Type	Trigger	Outcome / Next Screen
Annual Target field	Number input	Clear / retype	Change target value
Monthly Allocation dropdown	Dropdown	Click	→ 067: Opens method picker
SAVE (if all fields set)	CTA button	Click	→ 068 / 069: Save driver
Cancel	Button	Click	→ 001

067 / 068 Monthly dropdown / Set up — Allocation method picker

Screen 067: Monthly Allocation dropdown open showing options. Screen 068: All fields complete, ready to save. Options include 'Evenly split across months' and others.

UI Element	Type	Trigger	Outcome / Next Screen
Evenly split across months	Dropdown item	Click	→ 068: Sets even split method
Other allocation options	Dropdown items	Click	Set alternative allocation
SAVE (screen 068)	CTA button	Click	→ 069: Driver saved
Cancel	Button	Click	→ 001

069 Annual Target formula bar — Driver saved

Driver saved. Formula bar shows: 'Annual Target: 65,000', 'Fiscal Years: 2020', 'Monthly Allocation: Evenly split across months', driver type 'Annual Target'. Row: Wages and Salaries (Operations).

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	Re-opens config in edit mode
Driver row	Table row	Click	Row selection
Row ... menu	Icon button	Click	Edit / Clone / Delete actions

Custom Year Range Sub-flow (070–074)

UI Element	Type	Trigger	Outcome / Next Screen
070 — custom range	More Options → Custom range	Click	Config panel shows start + end year fields
071 — 1st year dropdown	Start year field	Click	First year picker dropdown opens
072 — 2nd year dropdown	End year field	Click	End year picker opens (after start year set)
073 — years selected	Both years set	—	Panel shows custom year range applied
074 — final results	SAVE clicked	Click	Driver saved with custom year range

8. Flow 6 — Annual Spread Driver

Screens 075–086. Driver Type: Annual Spread. Configuration: account/dept selection, annual spread amount, fiscal year, monthly allocation method. Saved formula bar shows all three values.

075 Annual Spread — Config panel open

Config panel for Annual Spread. Header shows 'Driver Type: Annual Spread'. Table preview columns: Account, Department, month columns. Inputs section with Annual Spread, Fiscal Years, Monthly Allocation fields.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	→ 076: Account picker opens
Inputs section	Accordion	Click	Expand to show Annual Spread, Fiscal Years, Monthly Allocation
Annual Spread amount field	Number input	Type	Enter spread value → 083
Fiscal Years field	Dropdown	Click	→ 081: Year picker opens
Monthly Allocation field	Dropdown	Click	→ 084: Allocation method picker
① info icon	Hover target	Hover	→ 080: Tooltip opens
More Options	Accordion	Click	Reveals Adjust actuals checkbox + Manual Override toggle
Cancel	Button	Click	→ 001

076 Account dropdown — Account picker for Annual Spread

Account picker open. Shows: Travel, Employee Events, Wages and Salaries, Bonus. Driver Type: Annual Spread visible in header.

UI Element	Type	Trigger	Outcome / Next Screen
Account rows	Selectable	Click	Select account → dept picker reveals
Wages and Salaries	Account row	Click	→ 077: Dept picker shows for W&S
Click outside	Dismiss	Click	→ 075: Returns to config panel

077 1 acct selected — Single account, dept picker visible

Wages and Salaries selected. Department checkboxes visible: Select All, Sales & Marketing, R & D, Product, Ops, Unassigned, G & A.

UI Element	Type	Trigger	Outcome / Next Screen
Dept checkboxes	Checkboxes	Click	Toggle department selection
Select All	Checkbox	Click	Select all departments

UI Element	Type	Trigger	Outcome / Next Screen
Apply / Done	Action button	Click	→ 079: Returns to config panel with account set

078 3 acct 5 dept selected — Multi-select state

3 accounts and 5 departments selected. Same UI as 077 but with multiple items checked.

UI Element	Type	Trigger	Outcome / Next Screen
Checked items	Checkboxes	Click to deselect	Removes from selection
Apply / Done	Action button	Click	→ 079: Confirms full selection
Clear all (implied)	Action link	Click	Resets to empty selection

079 results — Config panel with accounts applied

Account/dept selection complete. Panel shows selection summary. Inputs section visible with Annual Spread, Fiscal Years, Monthly Allocation fields ready to fill.

UI Element	Type	Trigger	Outcome / Next Screen
Account & Dept bar	Action bar	Click	→ 076: Re-open picker to modify selection
Annual Spread amount field	Number input	Type	→ 083: Enters amount
Fiscal Years field	Dropdown	Click	→ 081: Opens year picker
Monthly Allocation field	Dropdown	Click	→ 084: Opens allocation picker
① info icon	Hover target	Hover	→ 080: Tooltip
More Options	Accordion	Click	→ 082 path: Reveals advanced options

080 info icon — Tooltip showing field descriptions

Hovering the ① reveals tooltip listing: 1. Annual Spread, 2. Monthly Allocation (unadjusted for actuals), 3. Fiscal Years. Also shows 'Adjust future allocation based on actuals' and 'Allow Manual Override' toggle descriptions.

UI Element	Type	Trigger	Outcome / Next Screen
① (mouse leave)	Hover	Mouse out	→ 079: Tooltip closes
Allow Manual Override toggle (in tooltip)	Toggle (implied)	Click	Enables per-cell manual editing

081 years dropdown — Fiscal Year picker open

Fiscal year dropdown open. Panel header changes to show 'Driver Type: Annual Spread'. Table preview visible with month columns (Jun-20 onwards).

UI Element	Type	Trigger	Outcome / Next Screen
Year options	Dropdown items	Click	→ 082: Year selected, More Options section reveals
Click outside	Dismiss	Click	→ 079: No change

082 dropdown results — Year selected, More Options visible

Year selected. More Options section now expanded showing all three numbered config items plus 'Adjust future allocation based on actuals' checkbox and 'Allow Manual Override' toggle.

UI Element	Type	Trigger	Outcome / Next Screen
Annual Spread value field	Number input	Click / type	→ 083: Enters amount
Monthly Allocation dropdown	Dropdown	Click	→ 084: Opens method picker
Fiscal Years field (to change)	Dropdown	Click	→ 081: Re-opens year picker
Adjust future allocation checkbox	Checkbox	Click	Toggle allocation adjustment behavior
Allow Manual Override toggle	Toggle	Click	Enable/disable per-cell overrides
SAVE	CTA button	Click	→ 086 (if all fields set)
Cancel	Button	Click	→ 001

083 120000 — Annual Spread value \$120,000 entered

User has entered \$120,000 in the Annual Spread field. All required inputs visible. SAVE should be enabled once Monthly Allocation is also set.

UI Element	Type	Trigger	Outcome / Next Screen
Amount field	Number input	Clear / retype	Change value
Monthly Allocation dropdown	Dropdown	Click	→ 084: Must be set before SAVE
SAVE (if all complete)	CTA button	Click	→ 086
Cancel	Button	Click	→ 001

084 / 085 monthly dropdown / dropdown results — Allocation method picker

Screen 084: Monthly Allocation dropdown open showing 'Evenly split across months' option. Screen 085: Method selected. 'Adjust future allocation based on actuals' checkbox visible in 085. Allow Manual Override removed (set).

UI Element	Type	Trigger	Outcome / Next Screen
Evenly split across months	Dropdown item	Click	→ 085: Sets even split, closes dropdown
Other allocation methods	Dropdown items	Click	Set alternative method
SAVE (085)	CTA button	Click	→ 086: Driver saved
Cancel	Button	Click	→ 001

086 saved — Driver applied, formula bar shown

Driver saved. Formula bar shows: 'Annual Spread: 120,000', 'Monthly Allocation: Evenly split across months', 'Fiscal Years: 2020'. Row: Wages and Salaries (Sales & Marketing). Driver type label 'Annual Spread' on row.

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	Re-opens edit mode
Driver row ... menu	Icon button	Click	Edit / Clone / Delete actions
Add New Driver	CTA button	Click	Start new driver on a different row

9. Flow 7 — Explicit Spend

Screens 091–097. Explicit Spend is an add-on to Annual Spread (or other drivers). It lets users input per-month hardcoded values OR link a Custom Table Line. Two sub-paths: Manual Input and Custom Table Link.

091 Explicit spend 1 — Add Explicit Spend button visible

An Annual Spread config panel is open with an additional 'Add Explicit Spend' button visible. This is the trigger point for the Explicit Spend overlay within an existing driver config.

UI Element	Type	Trigger	Outcome / Next Screen
Add Explicit Spend button	Action button	Click	→ 092: Explicit Spend panel expands below
Existing Annual Spread fields	Form inputs	—	Continue Annual Spread configuration
Cancel	Button	Click	→ 001: Dismiss entire driver creation

092 / 092s Explicit spend 2 — Spend panel expanded (multi and single account)

Explicit Spend section now visible below the existing config. Shows two tabs: 'Enter Explicit Spend Hardcoded Values' and 'Link Custom Table Line'. A monthly grid table is visible with 'Actuals' row. 'Input Explicit Spend Below' label shown. Two variants: standard and single-account.

UI Element	Type	Trigger	Outcome / Next Screen
Enter Explicit Spend tab	Tab	Click	Active by default — shows per-month input grid
Link Custom Table Line tab	Tab	Click	→ 095: Shows table/line selector
Per-month input cells	Number inputs	Click / type	Enter explicit values for each month
Actuals row	Display row	—	Shows actuals for reference
Cancel	Button	Click	→ 001

093 Explicit spend 3 — Values being entered in monthly grid

User is typing explicit spend values into the monthly cells. Jan, Feb columns visible with values. The monthly grid scrolls horizontally to show all months.

UI Element	Type	Trigger	Outcome / Next Screen
Month input cells	Number inputs	Type	Enter per-month explicit spend value
Horizontal scroll	Scrollbar	Drag	Reveal more months
SAVE	CTA button	Click	→ 094: Saves driver with explicit spend
Cancel	Button	Click	→ 001

094 Explicit spend 4 — Saved (Manual Input path)

Driver saved with Manual Input explicit spend. Formula bar shows: 'Annual Spread: 120,000', 'Explicit Spend: Manual Input', 'Monthly Allocation: Evenly split across months', 'Fiscal Years: 2020'. Driver type: Annual Spread.

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	Re-opens driver in edit mode
Row ... menu	Icon button	Click	Edit / Clone / Delete

095 Explicit spend 5 — Custom Table Line picker open

User clicked 'Link Custom Table Line' tab. A table/line picker appears showing: CMRR Growth Metrics, Expense Related KPIs, Custom Lines, Website Related, with sub-lines (SQL, % Qualified, Leads, Sales Funnel, Benefit \$ per HC). 'Lines' label and 'SELECT' button visible.

UI Element	Type	Trigger	Outcome / Next Screen
Table category rows	Selectable	Click	Expand category to see lines
CMRR Growth Metrics	Category	Click	Shows CMRR lines
Expense Related KPIs	Category	Click	Shows KPI lines
Custom Lines	Category	Click	Shows Custom Table lines
Individual line rows	Selectable	Click	Select that line as the explicit spend source
Sales Funnel line	Line option	Click	→ 096: Selects Sales Funnel as explicit spend source
SELECT button	CTA button	Click	Confirms line selection → 096
Cancel	Button	Click	→ 092: Back to spend entry

096 variants Explicit spend 6 — Custom Table Line selected + View Table options

Custom Lines • Sales Funnel selected and shown in the panel header chip. 'Use a Custom Table Line to enter Values' guidance text visible. 'View Custom Table' button/link visible. Two variants: standard view (096) and a modal view (096 modal).

UI Element	Type	Trigger	Outcome / Next Screen
Custom Lines • Sales Funnel chip	Chip	Click ×	Removes line selection, returns to picker
View Custom Table button	Link/button	Click	→ 096 modal: Opens Custom Table in a modal overlay
SAVE	CTA button	Click	→ 097-saved: Saves driver with Custom Table link
Cancel	Button	Click	→ 001

097-
saved

Explicit spend 7 — Saved (Custom Table Line path)

Driver saved with Custom Table link. Formula bar shows: 'Annual Spread: 120,000', 'Explicit Spend: Custom Lines • Sales Funnel', 'Monthly Allocation: Evenly split across months', 'Fiscal Years: 2020'.

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	Re-opens driver in edit mode
Row ... menu	Icon button	Click	Edit / Clone / Delete

097-
modal

Explicit spend 8 modal — Editing spend values after save

Edit mode for explicit spend with 'Input Explicit Spend Below' shown. The monthly grid is active again for editing previously entered values.

UI Element	Type	Trigger	Outcome / Next Screen
Month input cells	Number inputs	Modify	Edit per-month values
SAVE	CTA button	Click	Saves updated explicit spend
Cancel	Button	Click	Discards changes

10. Flow 8 — Drivers Module

Screens 097–104. The Drivers Module is a standalone panel that shows all drivers across multiple tables (Revenue, COGS, OpEx, etc.) in a single view. Users can add, edit, and delete drivers from here without navigating to individual budget rows.

097 drivers module — Module panel open

Standalone drivers module panel. Shows driver list organized by table section: Revenue (Bookings Drivers #4-#8), COGS, with driver rows showing: Leads, Sales Funnel, Operations, Wages and Salaries, R&D, Ops, Bonus. Driver details visible: driver type, Fiscal Years: 2020, Annual Target, Monthly Allocation. '1 +' badge on driver count.

UI Element	Type	Trigger	Outcome / Next Screen
Individual driver rows	Selectable rows	Click	Select driver, shows driver detail
Driver type labels (Annual Spread, Custom, etc.)	Labels	—	Display only — show driver types
Fiscal Years / Annual Target / Monthly Alloc	Formula summary	—	Read-only driver summary
+ icon / '1 +'	Action badge	Click	Opens driver count / expand detail
Row ⋮ on driver row	Icon button	Click	→ 098: Row action menu (Edit, Delete, etc.)
Add New Driver button	CTA button	Click	→ 099/100: Opens add driver panel over module
Module section headers (Revenue, COGS)	Section headers	Click	Expand/collapse module sections

098 drivers module menus — Row action menu open in module

A row action menu is open on a driver in the module. Shows driver type options including 'Growth on Historicals', '\$/Headcount', 'Custom', 'Annual Spread', and also 'Based on % of Another Account'.

UI Element	Type	Trigger	Outcome / Next Screen
Edit option	Menu item	Click	→ 103 (custom) or 102 (pre-canned): Edit panel
Delete option	Menu item	Click	→ 146: Delete confirmation flow
Based on % of Another Account	Menu item	Click	→ % of Account config flow
Growth on Historicals	Menu item	Click	→ Change driver type to Growth on Historicals
Click outside menu	Dismiss	Click	→ 097: Menu closes

099 drivers module Add new pre-canned — Add \$/HC driver from module

Add driver panel open over the module for a \$/HC driver. Shows 'Select Accounts & Departments', Headcount Type Dept, \$/HC and Headcount Type inputs, assumption linked '101A Night Class: Benefit \$ per HC'. Module rows still visible behind.

UI Element	Type	Trigger	Outcome / Next Screen
Config panel fields	Form inputs	Fill	Same as Flow 3 (\$/HC) config
SAVE	CTA button	Click	→ 097: Driver added to module list
Cancel	Button	Click	→ 097: Closes panel, no driver added

100 drivers module Add new custom — Add Custom driver from module

Add driver panel open over the module for a Custom driver. Shows account/dept selection ('Wages and Salaries (R&D, Product +3)'), Inputs accordion. Driver Type: Custom. Module rows still visible.

UI Element	Type	Trigger	Outcome / Next Screen
Config panel fields	Form inputs	Fill	Same as Flow 2 (Custom) config
SAVE	CTA button	Click	→ 097: Driver added to module
Cancel	Button	Click	→ 097

102 drivers module edit pre-canned — Edit \$/HC driver

Edit panel for a \$/HC driver accessed from the module. Shows all pre-populated fields: account ('Wages and Salaries (R&D)'), headcount type, assumption. Driver Type label read-only. 'Edit Driver' in header.

UI Element	Type	Trigger	Outcome / Next Screen
All config fields	Inputs	Modify	Change driver configuration
SAVE	CTA button	Click	→ 097: Saves edits, updates module
Cancel	Button	Click	→ 097: Discards changes

103 drivers module edit custom — Edit Custom driver from module

Edit panel for a Custom driver from the module. Pre-populated with 'Wages and Salaries (R&D)' and existing inputs. 'Edit Driver' header. Fiscal Years: 2020 visible.

UI Element	Type	Trigger	Outcome / Next Screen
All config fields	Inputs	Modify	Change driver configuration
SAVE	CTA button	Click	→ 097: Saves edits
Cancel	Button	Click	→ 097

104 drivers module blank — Empty module state

Empty state for the module. Shows 'There are no drivers to display'. Tabbed navigation visible at bottom: Staffing, Other, Assets, Liabilities, Equity, Custom, Assumptions, Drivers. Multiple table sections visible (CapEx, CapEx Assets, Balance Sheet, Other Income, OpEx, COGS, Revenue). Add New Driver and Add New Asset buttons present.

UI Element	Type	Trigger	Outcome / Next Screen
Add New Driver button	CTA button	Click	→ Driver type picker → config flow
Add New Asset button	CTA button	Click	→ Asset creation flow (separate)
Bottom tabs (Staffing, Other, etc.)	Tabs	Click	Filter module by category
Table section headers	Collapsible	Click	Expand/collapse section
'There are no drivers' message	Empty state	—	Informational only

11. Flow 9 — Growth on Historicals (% and # variants)

Screens 105–114. Two variants: % Growth (105–110) and # Growth (111–114). Configuration fields: Growth Rate (%), Time Range (Base to Grow), Growth % Formula, Growth Assumptions. Also includes Increase Start Month sub-flow (screens 139–145).

105–
110

% Growth on Historicals — Steps 1–6

Config panel for % Growth on Historicals. Fields: Select Accounts & Departments, Growth % Formula (presets 'Full year last year - Full year 2 years ago'), Growth Assumptions (Base to Grow, Growth Rate), Time Range, Increase by / Months fields. Multiple screens (105–110) represent progressive configuration steps.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	Account/dept picker (same pattern)
Growth % Formula field	Dropdown	Click	Opens formula picker (same as 057–058)
Growth Assumptions section	Picker	Click	Configure growth rate source (historical/constant)
Base to Grow section	Picker	Click	Set base period: Last Month, Trailing avg, Specific month
Time Range field	Dropdown	Click	Set calculation time window
Increase by field	Number input	Type	Enter % or # increase amount
Months field	Number input	Type	Set frequency (every N months)
More Options	Accordion	Click	Expand additional advanced options
SAVE	CTA button	Click	→ 114 Formula: Driver saved
Cancel	Button	Click	→ 001

Base to Grow options across screens 105–110

Screens 105–110 progressively configure the Base to Grow field. Key states:

UI Element	Type	Trigger	Outcome / Next Screen
105 — initial	Base to Grow empty	—	Config panel open, all fields blank
106 — Growth Rate set	Growth Rate entered	Type %	% increase value entered
107 — Months dropdown open	Months field	Click	Dropdown: 'Months' selected
108 — Base options visible	Base to Grow dropdown	Click	Options: Trailing 3-month avg, Select a particular month
109 — Trailing 3-month avg	Base = Trailing 3-month avg	Click	Sets base to trailing 3-month average
110 — complete	All fields set	—	Ready to save

111–
114

Growth on Historicals — Number increase variant

Same panel structure as % variant but for number (not %) increases. Key difference: 'Growth Rate' shows as a fixed number amount rather than %. Screens 111–114 show the same progressive configuration.

UI Element	Type	Trigger	Outcome / Next Screen
111 — initial	Base to Grow empty	—	# Growth panel open
112 — Months dropdown	Months field	Click	Dropdown open: 'Months' visible
113 — Base options	Base to Grow dropdown	Click	Options: Select a particular month, Last Month
114 — all variants	Two screens: formula bar + config	—	114a: Config complete; 114b: Formula bar after save

114
(formula
bar)

Growth on Historicals formula bar — Driver saved

Driver saved. Formula bar shows: 'Trailing 3-Month Average', '5% increase every 3 months', driver type 'Growth on Historicals'. Row: Wages and Salaries (Operations).

UI Element	Type	Trigger	Outcome / Next Screen
Formula bar	Info bar	Click	Re-opens edit mode
Row ... menu	Icon button	Click	Edit / Clone / Delete

Increase Start Month Sub-flow (139–145)

These screens add an 'Increase Start Month' field to the Growth on Historicals config. Accessed via an advanced option in the panel.

UI Element	Type	Trigger	Outcome / Next Screen
139 — initial	Increase Start Month field visible	Click	Opens start month picker
140 — Default option	Start month = Default	Click Default	Sets start to default (first forecast month)
143 — Constant option	Growth type = Constant	Click Constant	Switches growth formula type to Constant
144 — Custom option + SAVE	Growth type = Custom	Click Custom → SAVE	Sets custom growth, saves driver
145 — This Month	Start month = This Month	Click	Sets start to current month

12. Flow 10 — Periodic Increase Driver

Screens 115-1 through 115-10 plus 148–156. This driver applies a repeating % or # increase at a set interval. Configuration: accounts/depts, growth rate, time range, start date. Multiple sub-options for start month and base calculation.

115-
1 to
115-
10

Periodic Increase — 10 configuration steps

Config panel for Periodic Increase driver. Fields: Select Accounts & Departments, Growth % Formula, Growth Assumptions (Base to Grow, Growth Rate), Start Date, Time Range, End Month, Start Month, Increase by / Months. 10 artboards capture the full configuration sequence.

UI Element	Type	Trigger	Outcome / Next Screen
Select Accounts & Departments	Action bar	Click	Account picker (same pattern)
Growth % Formula	Dropdown	Click	Formula picker (same as 057/058)
Start Date field	Dropdown	Click	→ 115-5 or 115-6: Start date picker
Growth Assumptions	Section	Click	Configure growth rate and base
Time Range field	Dropdown	Click	Set calculation window
Increase by field	Number input	Type	Enter periodic increase amount
Months field	Number input	Type	Set increase frequency in months
SAVE	CTA button	Click	→ Driver saved
Cancel	Button	Click	→ 001

Start Date Options across steps

UI Element	Type	Trigger	Outcome / Next Screen
115-1	Initial open	Blank config	All fields empty
115-2	Growth type	Click Growth Rate	Opens 'Periodic # increase' option
115-3	Start Date picker	Click Start Date	Shows: 1st month in forecast, Month 1, Default Option
115-4	Start month selected	Select option	Confirms start month
115-5	Start Date options A	Click Start Date	Default Option / First month in forecast
115-6	Start Date options B	Click Start Date	Enter Month # field visible; Default / First month options
115-6A	Refinement of 6	Select option	Sets specific month number
115-7	Base dropdown open	Click Base to Grow	Options: Last Month of Actuals, Trailing 3/6/12-month avg
115-8	Trailing options	Select base	Sets trailing average base

UI Element	Type	Trigger	Outcome / Next Screen
115-9	Start Month = Last Month of Actuals	Click Start Month	Sets to last actuals month
115-10 (SELECT)	Full config	Click SELECT / SAVE	Saves with Average/Sum/Max/Min aggregate option visible

148–
156

Periodic Driver — Extended start date sub-flow

Screens 148–156 are an alternate/extended configuration path for the Periodic driver with more Start Date options. Shows: Start Date section alongside Growth Assumptions and Base to Grow. All base period options explored.

UI Element	Type	Trigger	Outcome / Next Screen
148 — initial	Start Date section visible	Click Start Date	Opens start date picker
149 — Periodic # increase	Growth Rate type	Click	Selects Periodic # increase option
150 — Specific Month	Start Date = Specific Month	Click	Sets start to a specific calendar month
151 — 1st Quarter	Start Date = 1st Quarter	Click	Sets start to first quarter of forecast
152 — Month 1 / First month in forecast	Start options	Click	Month 1 or First month in forecast
153 — Last Month of Actuals	Start Date = Last Month Actuals	Click	Sets to last month with actuals
154 — Trailing averages open	Base to Grow dropdown	Click	Shows: Trailing 3/6/12-month average options
155 — Time Range + Calculations	Advanced calc visible	Click Time Range	Shows Time Range + Calculations sub-options
156 — Aggregate options	Calculations dropdown	Click Calculations	Options: Average, Sum, Max, Min

13. Flow 11 — Inline Clone

Screens 119–128. Clone duplicates an existing driver to another row, account, or even a different table (custom table variant). Two sub-flows: standard budget row clone (119–124) and custom table clone (125–128).

119 inline clone — Clone action triggered from row menu

User selected 'Clone Driver' from the row action menu. The row shows 'Clone Driver' label inline. 'Wages and Salaries (R&D)' row is highlighted. The row menu also shows 'Growth on Historicals' option.

UI Element	Type	Trigger	Outcome / Next Screen
Clone Driver option in menu	Menu item	Click	Triggers clone flow → 121
Row ⋮ → other actions	Menu items	Click	Edit / Delete alternatives
Click outside menu	Dismiss	Click	→ 119 (row state, no clone)

120 inline cloned — Driver cloned, new row visible

Clone completed. The budget table now shows the cloned driver row adjacent to the original. Both 'Wages and Salaries (R&D)' and a new cloned row are visible. The cloned row is highlighted.

UI Element	Type	Trigger	Outcome / Next Screen
Original driver row	Table row	Click	Shows original formula bar
Cloned driver row	Table row	Click	Shows cloned driver formula bar
Row ⋮ on clone	Icon button	Click	Edit / Delete the clone

121 inline clone to — Clone destination menu

The clone destination picker appears — a menu showing where to copy the driver. 'Clone Driver' label visible. Options allow selecting a target row/account.

UI Element	Type	Trigger	Outcome / Next Screen
Clone destination options	Selectable rows	Click	Select target account/row for clone
Confirm Clone	Action button	Click	→ 122: Clone modal opens with config
Cancel	Button	Click	→ original row state

122 inline clone to modal — Clone configuration modal

Clone modal opens. Shows: 'Clone Driver To' header, destination account/dept selector ('Clone to Accounts & Departments'), Driver Name field, Driver Type (read-only), source inputs summary (\$/Headcount, Assumptions, HC#). Optional 'Edit Inputs' accordion. 'Copy Drivers' and 'SAVE' buttons.

UI Element	Type	Trigger	Outcome / Next Screen
Clone to Accounts & Departments	Multi-select	Click	Opens account/dept picker for destination
Driver Name field	Text input	Edit	Optionally rename the clone
Edit Inputs accordion	Accordion	Click	Modify inputs for the cloned driver
Copy Drivers button	Secondary CTA	Click	Copies driver settings to selected destinations
SAVE button	Primary CTA	Click	→ 120: Confirms clone, closes modal
Cancel / X	Button	Click	→ 119: Cancels clone, closes modal
Click outside modal	Dismiss area	Click	→ 119: Closes modal

123 / 124 checks delete / delete modal — Delete from cloned state

Screens showing the delete action available from the cloned row state. Screen 123: Delete button visible in the header/toolbar. Screen 124: A confirmation modal appears before deletion.

UI Element	Type	Trigger	Outcome / Next Screen
Delete button (123)	Toolbar button	Click	→ 124: Delete confirmation modal
Confirm Delete (124 modal)	Modal CTA	Click	→ 001 or original row: Driver deleted
Cancel Delete (124 modal)	Cancel	Click	→ 123: Returns to row state

Custom Table Clone Sub-flow (125–128)

Cloning a driver within a Custom Table (not a budget row). The source and destination are custom table lines.

UI Element	Type	Trigger	Outcome / Next Screen
125 — custom inline clone	Custom table driver row	Click Clone	'Clone Driver' label visible on row; 'Clone Driver To' section below
126 — custom inline cloned	Clone complete	—	New row 'Driver Name # 22 Clone' visible in Custom Table
127 — custom inline clone to	Clone target picker	Click	Select target custom table/line
128 — custom inline clone to modal	Clone modal	Fill & Save	Modal: Select Table & Lines, Driver Type, Inputs, Copy Drivers, SAVE

128 custom inline clone to modal — Full clone modal for custom table

Modal for cloning a Custom driver to another custom table. Shows: 'Select Table & Lines' picker with categories (CMRR Growth Metrics, Expense Related KPI, Custom Lines, etc.), 'Clone Driver To' header, Driver Type read-only, Inputs section, Copy Drivers button.

UI Element	Type	Trigger	Outcome / Next Screen
Select Table & Lines picker	Multi-select	Click	Expand table categories and select destination lines
Lines section	List	Click	Select individual custom table lines as destinations
Copy Drivers button	CTA	Click	Copies driver to all selected destinations
SAVE	Primary CTA	Click	→ 126: Clone confirmed
Cancel	Button	Click	→ 125: No clone created

14. Flow 12 — Bulk Edit & Delete

Screens 129–137. Bulk operations allow editing or deleting multiple drivers at once. Two paths: Delete (129–130) and Edit (129–137). Custom table bulk operations are a sub-variant (134–137). The edit panel can target 'this driver' or 'all drivers with the same inputs'.

129
bulk-
delete
/ 129
bulk-
edit-1

Single driver action — Delete or Edit this Driver

Two variants of the same screen: the config panel is open for a \$/HC driver, showing either 'Delete this Driver' or 'Edit this Driver' button in the panel action area. One driver is selected.

UI Element	Type	Trigger	Outcome / Next Screen
Delete this Driver (129-delete)	Danger button	Click	→ 130-delete: Shows delete scope picker
Edit this Driver (129-edit-1)	Action button	Click	→ 130-edit: Shows edit scope picker
More Options	Accordion	Click	Expand advanced options
Cancel	Button	Click	→ 001

129
bulk-
edit-
1
copy

Edit scope picker — 'Edit this' or 'Edit all with same inputs'

Edit scope popup: 'Driver Edit Settings' label. Two options: 'Edit this Driver' (modify only this one) and 'Edit all drivers with the same inputs' (batch edit). This is the key bulk edit decision point.

UI Element	Type	Trigger	Outcome / Next Screen
Edit this Driver	Option	Click	→ Config panel in single-edit mode
Edit all drivers with the same inputs	Option	Click	→ 131-bulk-edit-3: Multi-driver edit mode (shows count badge)
Driver Edit Settings label	Display only	—	Context header for the picker
Click outside picker	Dismiss	Click	→ 129: Closes without action

130
bulk-
delete
/ 130
bulk-
edit-2

Second step — Delete or Edit scope

Screen 130 mirrors 129 exactly (both delete and edit variants). This is the confirmation step before the operation applies. Shows updated driver count or scope.

UI Element	Type	Trigger	Outcome / Next Screen
Delete this Driver (130-delete)	Danger button	Click	→ Confirmation → delete single driver → 001
Edit this Driver (130-edit)	Action button	Click	→ Edit config panel for single driver

131 bulk-delete / 131 bulk-edit-3

Multi-driver selection — '6 Drivers Selected' state

Multiple drivers selected: '6 Drivers Selected' badge shown. 'Select Drivers' picker visible. Two action variants: 'Delete all drivers with the same inputs' or 'Edit all drivers with the same inputs'. This is the bulk operation state.

UI Element	Type	Trigger	Outcome / Next Screen
6 Drivers Selected badge	Counter	—	Displays selection count
Select Drivers (to modify)	Picker	Click	Opens driver selection list to add/remove from scope
Delete all drivers with same inputs	Danger CTA	Click	→ Confirmation modal → delete all matching → 001
Edit all drivers with same inputs	Action CTA	Click	→ 132: Edit panel for all matching drivers
More Options	Accordion	Click	Advanced options
Cancel	Button	Click	→ Previous state

132 bulk-edit-4 (rollovers)

Bulk edit panel with driver list — rollover view

Edit panel for multiple drivers. A scrollable list of affected drivers is visible: Revenue Driver #10–#17 under Product Income and Marketing Expenses. 'Edit all drivers with the same inputs' is the active action. SAVE button visible.

UI Element	Type	Trigger	Outcome / Next Screen
Driver list (Revenue Driver #10–17)	Read-only list	—	Shows all affected drivers
Edit fields in Inputs section	Form inputs	Modify	Changes apply to ALL listed drivers
SAVE	CTA button	Click	→ 097 / 001: Saves edits to all listed drivers
Cancel	Button	Click	Discards all edits

132
(copy) /
133 bulk-
edit-4
(standard)

Bulk edit panel — Module-organized view

Same bulk edit panel but organized by module. Shows: COGS (Module) 3 Drivers, Revenue (Module) 5 Drivers, OpEx (Module) 3 Drivers. Individual driver rows listed within each module section (e.g. Growth on Historical Drivers, Revenue Driver #10). SAVE visible.

UI Element	Type	Trigger	Outcome / Next Screen
Module section headers	Collapsible	Click	Expand/collapse module's driver list
Individual driver rows	Read-only	—	Shows name and driver type
Edit inputs section	Form inputs	Modify	Applies to all drivers in scope
SAVE	CTA button	Click	→ 001 / 097: Bulk save
Cancel	Button	Click	Discards edits

Custom Table Bulk Edit (134–137)

Same bulk edit flow but for Custom Table drivers (not budget rows). Key screens:

UI Element	Type	Trigger	Outcome / Next Screen
134 — custom bulk edit 1	Custom Table driver	Click Edit	Panel opens for Custom Table driver
135 — custom bulk edit 2	Account selection added	Select accounts	Selection shown with + 5 accounts badge
136 — custom bulk edit 3	6 Drivers Selected	Scope expanded	Both 'Edit this' and 'Edit all' options visible
137 — custom bulk edit 4	Table/line picker open	Click SELECT	Picker shows KPIs, Revenue Calcs etc.; SELECT button confirms scope

138

bulk add with module — Add driver using module department picker

A driver creation panel shows 'Apply To Account(s) & Department(s)' as the selection bar (not the usual 'Select Accounts & Departments'). Department multi-select picker already open with G&A, Sales & Marketing, R&D, Product, Ops, Unassigned, Select All. Driver Type: \$/Headcount. This is the bulk-add-from-module path.

UI Element	Type	Trigger	Outcome / Next Screen
Apply To Account(s) & Department(s) bar	Action bar	Click	Re-open account/dept picker
Dept checkboxes	Checkboxes	Click	Toggle departments for bulk add
Select All	Checkbox	Click	Select all departments at once
Config fields (\$/Headcount, HC Type)	Form inputs	Fill	Configure driver type
SAVE	CTA button	Click	→ Creates driver for all selected accts/depts

UI Element	Type	Trigger	Outcome / Next Screen
Cancel	Button	Click	→ Returns to module / previous state

15. Drivers Module Delete Flow (146–147)

146 drivers module delete 1 — Delete button visible in module

Module panel with a Delete button visible in the action area. The driver list shows the same drivers as screen 097. 'Delete' button is distinct from the row-level ⋮ delete.

UI Element	Type	Trigger	Outcome / Next Screen
Delete button	Danger button	Click	→ 147: Confirmation modal appears
Driver rows	Table rows	Click	Select driver to delete
Module actions (Add New Driver)	CTA button	Click	Start add driver flow

147 drivers module delete 2 modal — Delete confirmation modal

Confirmation modal over the module. Asks the user to confirm deletion of the selected driver. Module list is visible but dimmed behind the modal.

UI Element	Type	Trigger	Outcome / Next Screen
Confirm Delete button	Danger CTA	Click	→ 104 (if last driver) or 097: Driver removed from module
Cancel	Button	Click	→ 146: Closes modal, no deletion
Click outside modal	Dismiss	Click	→ 146: Closes modal

16. Additional Screens

% of Another Account (115, 116, 117, 118)

Driver Type: % of Another Account. Screens 115, 116, 117 are the config panel steps. Screen 118 is the saved formula bar state.

UI Element	Type	Trigger	Outcome / Next Screen
115 — % of Account config	Config panel open	Fill inputs	Select accounts + configure % reference account
116 — config step 2	More options visible	Configure	Set headcount type and assumption link
117 — config step 3	Full config	All fields complete	SAVE enabled
118 — formula bar	Driver saved	—	Formula bar: '% of Another Account', 'Assumptions: 101A Night Class: Benefit \$ per HC', 'IS COGS \$ • All • All'

Custom Module Drivers (087–088)

Screens 087–088 show the 'Support pre-canned drivers and bulk driver creation in custom modules' flow — this is a specialized variant of the custom driver flow inside a custom module context.

UI Element	Type	Trigger	Outcome / Next Screen
087 — module driver create	Custom module + driver config	Select Table & Lines, configure inputs	Shows module table (Sales Funnel, Custom Lines etc.) with config panel
088 — module driver saved	Driver row in Custom Lines module	Driver saved	Formula bar: Annual Target 65,000, Fiscal Years 2021, Monthly Allocation. Module row: Sales Funnel (R&D). Column headers: Account, Department, month columns

Cell Selection (089–090)

Screens 089–090 show how individual cells in the budget table can be selected when a driver is applied.

UI Element	Type	Trigger	Outcome / Next Screen
089 — cell selection	Driver row in table	Click cell	Cell highlighted, Formula bar area shows driver name 'Driver Name #22'
090 — cell selection formula	Cell selected	Click Formula	Formula bar expands to show full driver formula for that cell

17. Prototype Wiring Guide

Use this consolidated list to wire all major transitions in your prototyping tool.

From	Trigger	Action	To	Note
001	Row ... click	Click	002	Inline menu appears on row
001	Add New Driver	Click	004	Direct type dropdown (bypass inline)
002	Expand driver types	Click	003	Options list reveals
003	Select Custom	Click	005	Custom config panel
003	Select \$/Headcount	Click	033	\$/HC config panel
003	Select Growth on Historicals	Click	056	YoY/Growth config panel
003	Select Annual Target	Click	062	Annual Target panel
003	Select Annual Spread	Click	075	Annual Spread panel
003	Select % of Another Account	Click	115	% of Account panel
003	Select Periodic Increase	Click	115-1	Periodic Increase panel
003/004	Click outside	Click	001	All menus close
005	Select Accounts	Click	006	Account picker opens
006	Select account	Click	007	Dept picker reveals
007	Apply selection	Click	008	Config with account set
008	+ on input row	Click	009	Input config modal
009	Save / Apply	Click	010	Back to config, input set
013	SAVE	Click	014	Row highlight state
014	Click row	Click	015	Formula bar shows
015	Formula bar	Click	025	Edit Driver panel
025	SAVE	Click	014	Returns to row highlight
033	Select Accounts	Click	034	Account picker
034-035	Select + Apply	Click	036	HC type selector
036	Select HC Type	Click	037	Assumption link UI
037	Select Assumption	Click	039	Assumption list
039	Select assumption	Click	040	Config complete
040	SAVE	Click	041	Row highlight (\$/HC)
041-042	Formula bar	Click	043	Edit \$/HC driver
056	Growth Assumptions	Click	057	Formula picker
058	Base to Grow	Click	059A	Base period options
060	SAVE	Click	061	Formula bar (YoY)
062	Fiscal Year	Click	064	Year picker
066	Monthly Allocation	Click	067	Allocation picker
068	SAVE	Click	069	Formula bar (Annual Target)
075	Select Accounts	Click	076	Account picker
079	Fiscal Years	Click	081	Year picker
082	Annual Spread amount	Type	083	Value entered

From	Trigger	Action	To	Note
083	Monthly Allocation	Click	084	Method picker
085	SAVE	Click	086	Formula bar (Annual Spread)
091	Add Explicit Spend	Click	092	Spend panel expands
092	Link Custom Table Line	Click	095	Table/line picker
095	Select line + SELECT	Click	096	Line confirmed
096	SAVE	Click	097-saved	Formula bar with explicit spend
097	Row ... → Edit	Click	102 or 103	Edit driver in module
097	Add New Driver	Click	099 or 100	Add driver panel over module
097	Row ... → Delete	Click	146	Delete flow
104	Add New Driver	Click	099 or 100	Add first driver to module
119	Clone Driver	Click	121	Clone destination picker
121	Confirm destination	Click	122	Clone config modal
122	SAVE	Click	120	Clone appears in table
123	Delete	Click	124	Delete confirmation modal
124	Confirm Delete	Click	001	Driver removed
129	Edit this Driver	Click	129-copy	Edit scope picker
129-copy	Edit all with same inputs	Click	131-edit-3	Multi-driver bulk edit
131-edit-3	All inputs set	SAVE	132 or 133	Bulk save all drivers
129-delete	Delete this Driver	Click	130-delete	Delete scope picker
131-delete	Delete all with same inputs	Click	Confirm modal	Bulk delete confirmation
146	Delete button	Click	147	Delete confirmation modal
147	Confirm Delete	Click	104 or 097	Driver removed from module

18. Component Inventory

All distinct UI components used across the 184 martin request artboards.

Component	Type	Key Behavior	Used In Flows
Row action menu (⋮)	Icon button	Click to reveal inline actions	All flows
Inline driver type menu	Floating menu	Expands on ⋮ click; shows driver type list	Flow 1
Driver type dropdown	Dropdown	Appears on Add New Driver; lists all types	Flow 1
Driver config panel	Slide-in panel	Full-width overlay panel for driver creation/edit	All flows
Select Accounts & Depts bar	Action bar	Opens hierarchical account+dept multi-select	All flows
Account/dept multi-select picker	Hierarchical picker	Two-level: accounts → departments per account	Flows 2–10
Dept checkbox list	Multi-select	Checkboxes with Select All; persists state	Flows 2–10
Selection chip	Chip/tag	Shows selected account+dept; x to remove	Flows 2–10
Input type selector	Radio/options list	Choose input type: Hardcoded, HC#, \$/HC etc.	Flow 2, 3
Input config modal	Modal	Configure parameters for an input type	Flow 2, 3
Assumption picker	Dropdown+list	Hierarchical: categories then individual lines	Flow 3
Assumption category tabs	Tabs	Filter assumptions by category (OpEx, Payroll etc.)	Flow 3
Growth formula picker	Dropdown	Lists YoY, period-over-period, constant formulas	Flows 4, 9, 10
Base to Grow picker	Dropdown	Last Month, Trailing avg, Specific month options	Flows 4, 9, 10
Fiscal Year picker	Dropdown	Single year or custom range selector	Flows 5, 6
Number amount input	Text input	Numeric-only; formats as currency	Flows 5, 6
Monthly Allocation dropdown	Dropdown	Evenly split + other methods	Flows 5, 6
Explicit Spend tabs	Tabs	'Hardcoded Values' vs 'Custom Table Line'	Flow 7
Monthly spend grid	Data grid	Per-month number inputs with actuals reference row	Flow 7
Custom Table/Line picker	Hierarchical picker	Categories → individual table lines; SELECT button	Flow 7, 11, 12
Drivers Module panel	Full panel	Lists all drivers by section; add/edit/delete from here	Flow 8
Module section headers	Collapsible	Expand/collapse drivers by table (Revenue, COGS etc.)	Flow 8
Start Date picker	Dropdown	First forecast month, Last Actuals, Specific Month options	Flow 10

Component	Type	Key Behavior	Used In Flows
Time Range / Calculations	Dropdown	Average, Sum, Max, Min aggregation options	Flow 10
Clone Driver modal	Modal	Target picker, Driver Name edit, Copy Drivers CTA	Flow 11
Clone to Accounts picker	Multi-select	Same as account/dept picker but for clone destination	Flow 11
Driver Edit Settings picker	Popup	'Edit this' vs 'Edit all with same inputs'	Flow 12
Bulk driver list	Read-only list	Shows affected drivers for bulk operations	Flow 12
Delete confirmation modal	Modal	Confirm/cancel before permanent deletion	Flows 12, 8
Formula bar	Info bar	Shows driver summary; click to re-open edit panel	All flows
SAVE button	Primary CTA	Disabled until required fields complete	All flows
Cancel button	Secondary button	Discards all changes; closes panel	All flows
① Info tooltip	Hover tooltip	Read-only field descriptions; appears on hover	Flows 5, 6
Adjust actuals checkbox	Checkbox	Toggle: adjust future allocation based on actuals	Flow 6
Allow Manual Override toggle	Toggle switch	Enable/disable per-cell manual editing	Flow 6
More Options accordion	Accordion	Reveals advanced config fields when expanded	All flows
New Feature badge	Onboarding badge	Highlights new feature; dismissable	Screen 001a
Full-screen table mode	View mode	Full-width budget table without side panels	Flow 3 (054–055)